

November 14, 2023



Dear Pulp & Tailings Custom Truckers,

This is a letter directed to our customers that run a custom trucking business that are interested in obtaining new customers. With increases in supply, reduced prices, and availability of federal disaster drought relief aid, demand has been increasing from potential new customers from outside our traditional service areas. These potential new customers are interested in our byproducts, but not all of them have a way to haul pulp and tailings to their farms.

Therefore, we will be forming a list of custom trucking companies that are interested in taking on new clients and listing their contact information on our website. We think this opportunity will provide mutual benefit to trucking companies and our shareholders by expanding our customer base.

If you would like to be included in the custom trucking list, email byproducts@crystalsugar.com with the subject line: Custom Trucking List and include the following information in the email:

1. Company Name
2. Contact Name
3. Contact Phone
4. Base of Operations
5. Factory(s) your company services

We plan to start posting the custom trucking list as soon as possible. The list will be updated as needed. Custom truckers can have their contact information removed at any time by contacting us.

This list is only meant as a means of connecting potential byproducts customers with pulp and tailings haulers. Your trucking company will not be affiliated or responsible to American Crystal Sugar Company in any way. All business relationships that result from information provided through the custom trucker list are between the customer and trucking company, not American Crystal.

Finally, all potential custom truckers will be reviewed to insure they are in good standing with American Crystal Sugar Company. If a company falls behind on payments, acts in an unsafe or unprofessional manner, fails to carry proper insurance, or American Crystal receives complaints about a company, we reserve the right to remove that company from the custom trucking list.

Please send contact information if you want to sign up. If you have any questions, please direct them to our email at byproducts@crystalsugar.com or call the Byproducts hotline at 218-236-4320.

Sincerely,

A handwritten signature in black ink that reads "A. Sawatzky".

Aaron Sawatzky
Business Development Engineer
American Crystal Sugar Company